



Kalyani Charitable Trust's  
**SAPKAL KNOWLEDGE HUB**

#### CORPORATE OFFICE

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#### CAMPUS

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Kalyani Charitable Trust's  
**K. R. SAPKAL COLLEGE OF MANAGEMENT STUDIES**

(Accredited with 'A' Grade by NAAC)

Ability & Ambition



**PLACEMENT BROCHURE  
2025-26**



### Our Vision

“Creating globally compatible Business Managers”

### Our Mission

“To contribute to the national development by delivering knowledge, skills and competencies to transform the youth of this country into efficient managers, finest human beings and contributory citizens”

### Our Values

- 1) Respect for individuals
- 2) Transparency
- 3) Quality
- 4) Passion for Performance
- 5) Social and Ethical sensitivity

### About K. R. Sapkal College of Management Studies

The technological revolution and the forces of globalization have changed functionality of organizations in the recent years. We at K. R. Sapkal college of Management studies endeavor to enable our students to move forward confidently; to embrace change rather than follow; to innovate rather than remain stagnant and to initiate rather than respond and thereby to become competent managers and dynamic entrepreneurs in a rapidly changing economic and industrial environment. We endeavor to create a knowledge society that fortifies the intellectual, physical, mental and spiritual dimensions of individuals for holistic development.

The Institute, K.R.Sapkal college of Management studies, is the manifestation of the vision of its founder Mr. Ravindra G. Sapkal, who had a vision of creating a composite center of learning to provide not only quality management education, but also set standards for others to emulate.

K. R. Sapkal College of Management Studies is part of Sapkal Knowledge hub. The Institute has adopted the best features of education to succeed in competitive business world with grace and without compromising with universal values and ethos. With the commitment and focus as enunciated here, our objective is to offer world class education, designed to help each student realize his or her full potential. The response from the student community, the corporate and the academia testifies the fact that we are on the path of success.

Innovative and meaningful research, provide students with the fundamental knowledge, problem solving skills, Strive to harness a collaborative partnership with industries and build team players.

The institute was established in 2008 and over the years it has emerged as one of the premier institute imparting quality management education. The Lovely campus is spread over 110+ acres of land. It is situated about 24 K.M.s from Nasik towards Trymbakeshwar. The pleasant hill top site offers with an Omni-directional beautiful panoramic view. It offers an excellent ambience and environment conducive to total development of students.



## The Institute at a Glance

- It has been accredited with 'A' grade by National accreditation and assessment council (NAAC).
- The college has also received the award of Best professional College from Savitribai Phule Pune University for year 2018/19.
- The institute has been certified by British Certification Inc.;-ISO 9001:2008, ISO 14001:2004, OHSAS 18001:2007.
- Offers soft skill development program throughout the Year.
- Continuous interface with the corporates by arranging HR meet, National conference, Seminars and Guest lectures.
- The college is ranked 1st as an emerging B school with excellent potential by business Barron Magazine.
- The infrastructural facilities, together with well qualified faculty, excellent teaching Methodology and target oriented teaching sessions provide an ambience for students to be able to reach the pinnacle of excellence and success.
- The Institute has a Research Center (PhD).



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## CHAIRMAN'S MESSAGE

### *Dr. Ravindra G. Sapkal*

*Chairman & Managing Director,  
KCT's Sapkal Knowledge Hub*

I feel humbled when I look back and see how due to the kind blessings of God Almighty, the college has grown in strength since its inception. The academic standards of the college are scaling new heights every year just because of the vision of the Director, hard work and sincere efforts of the staff and above all due to the faith of our students in the college administration.

What we need today is not just managers but leaders and leaders can only be groomed at the right place and by the right hands. KRSCMS is not different institute, but the institute that makes the difference. Because it believes not in just intelligence but emotional intelligence, not in just a spacious school but the school that gives space to grow, not in just imparting information, but a comprehensive formation...!!!

KRSCMS is committed to contribute to the national development by providing an opportunity to the students through the world class infrastructure, experienced & approved faculty, Seminars, Student industry interaction, Six-Sigma Green Belt Certification Training, ERP-SAP B1, Soft Skills Training, Industry Motivational Campaign, HR meet, Outbound Learning (OBL), Guest Lectures and various extension activities.

KRSCMS will be the foundation for a new generation of leaders and innovators, who will continue to pave the way for a better and brighter future for our world.

I once again invite you to join hands with us in this lifelong partnership in relentless pursuit to world-class excellence.

With heartiest wishes,



## VICE CHAIRPERSON'S MESSAGE

### *Mrs. Kalyani R. Sapkal*

*Vice Chairperson,  
KCT's Sapkal Knowledge Hub*

K.R. Sapkal college of Management studies is all about pursuing academic excellence, value based education and providing conducive environment for overall personality development of students. The academic programs offered are comprehensive and are continuously being updated to keep pace with latest developments and innovations in associated disciplines with necessary blend of technology.

K.R. Sapkal College of Management Studies (MBA Programme) is an important part of our educational pursuit. The college has come a long way since its inception in 2008. Within this short span of time, it has emerged as one of the leading Management Colleges in Maharashtra. KRSCMS is making every effort to nurture Young Management Professionals with global mindset embedded in Indian roots.

We have a perfect blend of academics, team leadership and dynamic environment to motivate everyone - Faculty, staff and students to deliver their best. We have a very competent and dedicated core faculty team. In addition to their excellent teaching, the faculty members are actively involved in research and consultancy.

We are looking for students who can utilize our high standard of teaching-learning services with 'Educational Technology approach', using state-of-the-art audio visual aids and Internet/Intranet. Our objective is to create a class of qualified, innovative and dynamic professionals for the corporate sector, for self-employment and for academic & research institutions of socio-economic importance.

On behalf of the staff and management of Sapkal Knowledge Hub, I extend a warm welcome to one and all.

With very best wishes.





## DIRECTOR

**Dr Aarti More**

*Director*

*K. R. Sapkal College of Management Studies*

The current business scenario demands modern managers to possess skills of innovation, flexibility and teamwork. The management program endeavors to instill not only just analytical and decision-making skills but also inculcate the virtues of social responsibility and ethical outlook. The institute aims at imparting holistic management education in order to prepare the students for a dynamic environment and provide them with the skills required to be successful in any business area.

Aligning with the requirements of the global market, where the right set of knowledge, skills and attitudes is the key to meet the requirements of the globalized economy and the opportunities across the globe, the institute has nurtured its students for the corporate opportunities.

Over the years, the institute has successfully developed strong linkages with the industry as well as eminent academicians. An experienced and committed faculty, bright and hardworking students, relevant and evolving curriculum and a strong and supportive alumni network have helped the institute emerge as a premier management School in India under the University system.

KRSCMS has been successful in continuously attracting diverse recruiters from multiple sectors and our Alumni now serving with distinct management positions in various business houses of global repute.

I welcome you to K.R.Sapkal college of Management studies, with the confidence that the corporate world will find our students fully blossomed individuals, who are ready to take on the corporate challenges.

With very best wishes.



## PLACEMENT HEAD

**Mr. Ajeet Wagh**

*Placement Head,*

*K. R. Sapkal College of Management Studies*

In today's dynamic and highly competitive economic environment, the role of campus placements has become more crucial than ever. We continuously strive to bridge the gap between academic learning and industry expectations by providing a wide range of placement-oriented activities and corporate interactions.

Over the past years, we have organized multiple placement drives, industry visits, guest lectures, soft-skill workshops, aptitude training sessions, and internship opportunities to enhance overall employability of students. These initiatives are designed to help students to gain practical insights, develop professional confidence, and prepare for the demands of the corporate world.

Current corporate requirements from MBA graduates have evolved significantly. Organizations today expect students to possess Strong analytical and problem-solving skills, Proficiency in communication and presentation, Adaptability and readiness to work in multidisciplinary teams, Knowledge of digital tools, data-driven decision making, and emerging technologies, Professionalism, ethical conduct, and a positive attitude toward continuous learning, Domain-specific competencies in Finance, Marketing, HR, Business Analytics, and Operations etc

We encourage every student to make the most of the resources and opportunities provided. Their active participation, commitment to skill development, and readiness to embrace new challenges will play a vital role in shaping career success.

With warm regards,



## Personality Enrichment Programs

Along with the focus on academic excellence, we lay lot of emphasis on the holistic development of the students which is the need of the hour taking into consideration the expectation of the corporate world personality enrichment program is a uniquely designed program to improve the personality traits of the students. These programmes are continued all through the year and consist of various modules.



## Soft Skill Development Programme

Soft skill programme:-These module focuses on written and spoken English, business etiquettes, presentation and oratory skills, overall communication skills etc



*This module focuses on the following-*

- 1) Topic presentations, role plays and extempore
- 2) Group discussion and personal interviews
- 3) Debate competition
- 4) Group projects
- 5) Management lessons by watching movies
- 6) Quiz competitions
- 7) Camaraderie and team spirit
- 8) Preparation of business plan
- 9) Social and cultural functions

## ACCOLADES

1) Delighted to revisit the institute again on the eve of "Emerging Trend in Management and Management education" after 3 years. Enjoyed talking to students. Keep going.

**Mr. Ashok Deshpande**

Corporate communications and administration  
GlaxoSmithkline, Nasik.

2) Very good campus comparable to any nationally known institutes. Glad to see it.

**Mr. Arvind Kulkarni**

WNS Global Services Pvt Ltd.

3) We are very grateful to the institution for nurturing a learning culture with a very high discipline. All the best wishes to all students and staff.....

**Mr. Govind R. Pitre**

Manager, Sustainable development,  
Mahindra & Mahindra limited

4) "Excellent Infrastructure, Responsive and disciplined students".

**Mr. A. Y. Raravikar**

Advisor, Reserve Bank of India

5) "Great ambience, wonderful infrastructure, Good wishes"

**Mr. A. Y. Raravikar**

Chairman, Bizsol India Services Pvt. Ltd.

6) "The first thing which is eye catching of campus is beautiful nature and latest infrastructure of educational Hub. One thing I noticed in MBA student is discipline, passion, and zeal to excellence is the unique feature of the institute."

**Mr. Hassan Syed**

Enablem Technologies.

7) "We are very much thankful for receiving our IYF with warm heart"

**Hong Inke**

South Korea

8) It was a great experience. The students are also excited with the session as we were.

**Mr. Harvinder Kaur**

Branch Manager,  
Ranstad India Ltd.

9) Wonderful campus, Good quality students. Keen to come here frequently.

**Suyash Pimpale**

Area Manager, DSF,  
BhartiAxa Life Insurance Co. Ltd.

## Some Of Our Top Placement

NAME	COMPANY	DESIGNATION
Jenish Shah	VIP Industries ltd	Officer
Kuldeep sharma	HDFC	Manager(Assets)
Harshada Chowdhari	Bank of Newyork MELLON	Executive operations
Snehal Vibhandik	Bank of Newyork MELLON	Executive operations
Rizwan Sheikh	Decathlon Sports India	Department Manager
Kiran Tiwari	Pantaloons	HR officer
Yogesh Tayade	Reliance Fresh ltd	Stores Manager
Sajid Sheikh	Axis Bank Ltd	Assistant Manager
Jagdish Patil	Wipro Technologies	Finance Analyst
Ajit Andhale	Hindustan Unilever Ltd	Prospecting Officer
Kunal Jadhav	GATI Logistics	Officer
Pranay Jadhav	MSRTC	Stores Manager
Jyotsna Wagh	YESS Bank Ltd	Client Relationship Partner
Rujuta Bari	Emerson Innovation Centre	HR Associate
Mahwish Khatib	CSC India	HR Officer
Amarjeet Bhushan	Unnatti Financial Securities	Senior wealth consultant
Samadhan Mahajan	India infoline ltd	Relationship Manager
Pravin Satpute	Treasury Department, Govt of India	Senior clerk
Sujeet Khade	Shoppers stop	HR Officer
Sandeep Netawate	Ultratech Cement	Relationship Manager
Komal Patil	Geogit BNP Paribas	Officer
Rupesh Pawar	Indiamart Intermesh ltd	Sales Manager
Aditya Sandav	Taj Residency-The Gateway	HR Manager
Amrut Deshmukh	VIP Industries ltd	Officer
Rohit Satav	IDBI Federal Life Insurance	Manager Distribution
Vaishali Chinchore	Tata consultancy services	Finance Analyst
Abhishek Sabharwal	Innovatus	Operations Executive
Kishor Bhamare	Javeri Labs	Marketing Officer
Shraddha Chandwadkar	Tupperware Ltd	T&D Officer
Jyotin Nawale	Jankalyan Bank	Officer
Pooja Nyati	Bizsol India pvt ltd	Relationship Manager
Ronak Shah	India security press	Management Trainee
Sonali Aher	Angel Broking ltd	Front desk officer
Roshan Sonawane	Kotak Mahindra Bank ltd	Manager(Assets)
Rohit Wagh	Ashoka Buildcon	Manager(Receivables)
Priya Salve	Infosys	Process executive
Neha Bodle	ICICI Bank	Operations executive
Chetna Patil	Atos India Pvt ltd	HR OFFICER
Jayant Velis	Mylan Laboratories ltd	HR OFFICER

## Some Of Our Top Placement

NAME	COMPANY	DESIGNATION
Amol Bugale	Axis Bank Ltd	Assistant Manager
Komal Rathor	Decathlon sports India	Department Manager
Vishwajit Ghule	Airtel	Sales officer
Harshal Shinde	Bajaj Finance ltd	Bajaj Finance ltd
Chaya Thete	HDFC Bank Ltd	Operations Executive
Harshad Nagre	Vodafone	Stores Manager
Gauri Jaiswal	Spa capital advisors Ltd	Operations officer
Gayatri Jaiswal	Eclerx Ltd	Financial Analyst
Ashish Patil	Syntel Ltd	Financial Analyst
Mangesh Pawar	Carwale.com	Sales Manager
Pooja Hire	E&G Resorts ltd	HR Executive
Bhagyashree Patil	Axis Bank Ltd	Assistant Manager
Divya Bohra	Alibaba .com	Sales Manager
Nilesh Khairnar	Alibaba .com	Sales Manager
Suraj Ghadge	Syntel Ltd	Operations officer
Sachin Shinde	Syntel Ltd	Operations officer
Yogesh Desale	Taj Group	Stores officer
Mustafa Kapadia	Amazon India	HR Officer
Suraj Wighne	Flipkart.com	Operations officer
Amol Ahir	Flipkart.com	Operations officer
Bhushan Aher	Rishabh Instrument ltd	Management Trainee
Pooja Chaurasia	Parallel HR Solutions Pvt Ltd	Recruitment officer
Vinit Chauhan	Reserve Bank of India	Officer
Bhushan Thakre	Axis Bank Ltd	Front Desk Officer
Bhagyashree Nerkar	Axis Bank Ltd	Front Desk Officer
Roshni Sonawane	Axis Bank Ltd	Front Desk Officer
Sagar Jondhale	Axis Bank Ltd	Front Desk Officer
Yogesh Bochare	Axis Bank Ltd	Front Desk Officer
Tushar Labhade	Axis Bank Ltd	Front Desk Officer
Nilima Dhongade	Axis Bank Ltd	Front Desk Officer
Harsha Ambikar	Panoramic Holidays pvt ltd	Customer Support officer
Yogesh Tayade	Reliance Fresh Ltd	Sales Manager
Niraj Thigale	Videocon	Account Executive
Rohit Wagh	Ashoka Concessions Ltd	Officer
Sachin Balak	Sula Vineyards Ltd	Finance Executive
Nilesh Shouche	Spa capital advisors Ltd	Investment Banker
Kumar Diwakar	Central Bank Of India	Assistant Manager
Mandar Kamlakar	Goegit BNP Paribas	Portfolio Manager
Mahesh Maghmani	Portfolio Financial Services	Assistant Manager

## Alumni Speak



**Mr. Nilesh Khairnar**  
Accounts Manager (Sales)  
Alibaba.com

K.R.Sapkal College of Management studies has been the cornerstone of my professional life. The great infrastructure provided in addition to the soft skill development programs, ERP ,Six Sigma courses, National and international level seminar, competent faculties, cultural programs, sports, Industry interaction and much more ,contributes immensely to the value addition in students.I was looking for an experience and not merely an educational institute ,and these institute was the right discovery that I made.Thanks KRSCMS.



**Ms. Ekta Tripathi.**  
Relationship Manager  
Milesweb

Whenever I think of K.R.Sapkal College of Management Studies, the first thing that comes to my mind is fulfillment of our ambitions and dreams, and the hard work taken by the professors to achieve it.It is well said that after the parents, It's the teachers who are the guiding force for every student. They taught me discipline, hard work, time management and commitment towards work that helped me immensely in my corporate life.



**Ms. Divya Bohra.**  
Accounts Manager (Sales)  
Alibaba.com

The Institute, K. R .Sapkal College of Management Studies, has contributed immensely towards Holistic development of each student, making them competent, self-motivated and ready to face the challenges of the corporate world. The curriculum is supplemented with various soft skill development programs, Industry Interaction and communication with subject experts that helps in overall development. I am thankful to the professors of the institute.



**Mr.harshad Nagre**  
Stores Manager  
Vodafone.

One of the major decisions for any person seeking admission in management education is the selection of the right college. The college which imbibes creativity, discipline and commitment, helps in knowing ones latent talent and qualities, along with eminent faculty and world class infrastructure, would be an idle choice. K.R.Sapkal college of Management education scores high in all the aspects. The selection of this institute proved to be the best decision I have taken and it's because of these institute I am what I am today. Thanks KRSCMS



**Mr. Mangesh Pawar**  
Sales Manager  
Carwale.com

I feel extremely proud to express my views about the college here, because whatever I am today it because these institute has metamorphosed me into an altogether different person with values of social responsibility, integrity ,discipline and much more. The personal attention given to every student helped the students to discover their hidden talent and made them more competitive. Thank you KRSCMS for everything.



**Ms. Gauri Jaiswal**  
Operations Officer  
SPA Capital Advisor Ltd.

I thank my college, K.R.Sapkal College of Management Studies, for presenting an excellent environment for learning. I can also assure that the faculties are the best and very cooperative. I also thank our director Dr.S.B Dhande sir and all the teaching staff for paying individual attention towards students. KRSCMS rocks.



## Infrastructure

### 1. Learning Environment

The academic and administrative building has 3 floors housing all instructional and administrative facilities including classrooms, computer center, library, library resource center, seminar hall, Director's office room, visitors lounge, staff rooms, admission office, placement office, stores, etc. All classrooms are equipped with modern audio-visual facilities including PCs & LCD Projection Facility.



### 2. Information and Communication Technology

KRSCMS has Computer labs with 180 PCs of latest configuration and most recent versions of software. Entire campus is Wi-Fi enabled. All classrooms and offices are equipped with 24x7 Internet connectivity. Every classroom and assembly hall is fitted with LCD projection facilities and LAN. Use of multi-Media, High Resolution Scanners, CD Writers and printers further enhance the learning quality of the students.



### 3. Library

K. R. Sapkal College of Management Studies Library was established in 2008. The Library is equipped with encyclopedic collections, CDs, reference & text books, magazines & journals of National and International repute, projects. Barcode system is implemented in the Library. Locating books made easier for the students & staff through DDC (Dewey Decimal Classification). The Library provides various types of services like book & periodical lending, reprography, extended reading room availability, reference services, internet searching & printing, OPAC (Online Public Access Catalogue) etc. Dedicated Research section for PhD was established in the library



### 4. Hostel

Separate Hostel facility for Boys & Girls is located within the campus. All rooms are self-contained with bath/toilets and fully furnished with beds, cupboards, study tables etc. and more importantly in the environment boosting self-study.



## Co-curricular & Extra Curricular Activities

### HR Meet

This is very unique initiative taken by SKH on the theme of 'Interact- Engage & Grow'. The Technological advancement is two fast now-a days and hence, it is not possible to change the syllabus that frequently. So to mitigate the gap between academia and industry, HR meet enables face to face dialogues of HR professionals across the industry and aspiring students. On this platform, HR professionals share industry expectations from the fresh candidates and students can get practical solution to their doubts. Further it enables the students to build rapport with industry. It widens horizons of the students and boosts their confidence before they face the actual interview and enter into the corporate world.

### Astitva: Cultural Event

Sapkal Knowledge Hub celebrates a cultural mega festival 'Astitva' every year. It is a platform for the students to show the talent in dancing, singing, mimicry, drama, etc. Urmila Matondkar, Amruta Khanvilkar, Milind Gunaji, Sonali Kulkarni, Surendra Pal were some of the celebrities who graced the event.



### Industrial Visit

Industrial Visit are arranged to provide exposure of industrial and business environment to the students. It also provides students an opportunity to interact with the industry professionals.



### Guest Lectures

Seminars and Guest Lectures are conducted on regular basis on various topics so as to widen the outlook & to provide the wide exposure to the students. Various eminent personalities from the industry and academia are interacting with students on diverse topics.



### National and International Level Seminars

The institute has organized national level seminar on the theme 'Vibrant Management Education is the need of Indian Industry', National level seminar on the theme 'Ethos, Ethics in Corporate World and its impact on overall development of India' and National level seminar on the theme 'Government's Economic Initiatives: A matter of Sustainability'.



### Out Bond Learning Program (OBL)

OBL are found to be effective in areas that involve motivation, team Building, leadership development, change management, conflict resolution, Interpersonal skills and professional effectiveness. It is important in daily life in order to discover student's ability to solve number of issues that can not be completely addressed in classroom training. It includes Management games, Rock Climbing, Team Management event, Decision Making events



### Sports Week

The Institute arrange various Indoor and Outdoor sports event for students in order to inculcate various managerial qualities such as Goal achievement, Team Work, Confidence, Leadership, Commitment and Co-ordination, etc. in students.



### Alumni Meet

The college organizes Alumni Meet with the objective of strengthening the bond between former students and the institution. The event brings together alumni from various batches who are now excelling in diverse professional fields. Their presence added great value to the gathering, as they shared their experiences, industry insights, and career journeys with current students.



## VALUE Addition Programme

### Six Sigma (Green Belt Certification)

Six Sigma is the advanced tool to manage any business successfully. It is beneficial if the training on this tool is imparted to the students in the initial stage of career. The Institute has made a permanent tie-up with the Benchmark Six- Sigma International Ltd, Noida, to impart the Six-Sigma Green Belt training to the MBA Students. After successfully completion of the training, the students are rewarded with certification of international repute.

### ERP SAP-Business

Any business needs resources. The success of business depends on the effective utilization of these resources. ERP SAP is a tool to effectively manage all the resources effectively and make the business successful. Almost all the industries are using this tool now-a-days for their day to day working. Hence the training and certification of ERP SAP gives a cutting edge to the students from placement point of view.



### Soft Skill Training

MBA is about professionalism when MBA graduate enter into the corporate world, his soft skills like, body language, Communication, Presentation skill, Confidence, etc. matter a lot. Hence, KRSCMS organize training spread over the semester by industry Professionals including group discussion and personal interview skill.



### Participation in Research programs

Students participate in the research programs arranged by Savitribai Phule Pune University & presented their research projects on various topics such as environmental safety, plastic recycling, gender equality, new technology at work, & many more



### Placement Activities at

### K.R. Sapkal College of Management Studies

K.R. Sapkal College of Management Studies actively conducts various placement activities to enhance students' employability and provide them with suitable career opportunities. The Training and Placement Cell regularly organizes campus placement drives in collaboration with reputed companies from different sectors. Through these drives, students get direct access to interviews, aptitude tests, group discussions, and technical assessments conducted by visiting recruiters.

### JOB FAIR

Along with campus drives, the college also arranges Job Fairs at regular intervals. These fairs bring together multiple organizations on a single platform, enabling students to explore diverse job openings and interact with employers. Such initiatives greatly help students understand industry requirements and secure placements in their preferred fields. Overall, the college's placement activities focus on building students' confidence, improving their professional skills, and ensuring maximum placement opportunities through continuous engagement with industry partners.

